



## Top 10 Things To Know About Retail and IoT In 2017

1

Retailers are apparently still confused about which technologies constitute IoT and which do not. It's no wonder Senior Management is slow to support IoT!  
#RetailIoT #RetailLeadership

6

FMCG/GM retailers have bought into the early market hype touting IoT's ability to make the in-store shopping experience far more engaging than it is now. #IoT Hype  
#RetailStoreExperience

2

The big and immediate opportunity associated with the IoT is finding and managing inventory in a more efficient way. #RSR #RetailInventoryMgmt  
#RetailEfficiency

7

Retailers are well aware of one of the most fundamental requirements for IoT: the need to be able to process and analyze all the new data that IoT can generate. #RetailIoTAnalytics  
#RetailIoTBigData

3

Retailers should not be fooled: the price sensitivity beast will not be solved by technologies like IoT.  
#RetailersFooledAgain #IoT Hype

8

The #1 roadblock to progress on IoT in Retail: fear that IoT technologies are not mature enough. #RetailIoTImmature  
#RetailerIoT Roadblock

4

The ability to confidently make inventory available for purchase is the most fundamental consumer-focused capability IoT can help retailers resolve.  
#OmniChannelIoT #RetailWinners

9

For the majority of retailers, the most important group for defining IoT's benefit to the company is the internal IT organization.  
#RetailIoTBenefits #RetailIoTWrong Sponsor

5

More FMCG and GM retailers believe that IoT will create new opportunities to connect with consumers – especially in the store, compared to Fashion retailers.  
#FMCGIoT #IoTandConsumers

10

One IoT-related risk supersedes other internal barriers - retailers are concerned that consumers are worried about their privacy.  
#RetailIoTConsumerPrivacy #RetailIoT Risks



Download the full report at:  
<https://www.rsrresearch.com/research/the-internet-of-things-identifying-real-benefits>

Sponsored By:

